

		Benchmark	DSI	PTS	Ricoh USA
<u>Evaluation Criteria</u>	<u>Total Possible Points</u>				
Printer/Copier Speed and function	20	15	15	15	15
All ink and toner cartridges and additional required replaceable components are included in the standard lease agreement	15	15	15	15	15
Service visits are included in the standard lease agreement at no extra cost.	10	10	10	10	5
Replacement equipment or parts, substitution equipment, add on, trade ups, etc. are offered as part of a standard lease agreement with no additional cost.	15	15	10	10	10
Training of APS staff for trouble shooting and minor repairs of equipment	15	15	15	5	10
Additional components listed	15	10	10	5	5
Extended Warranty (beyond the manufactures warranty on products and services) Min 1 year	10	10	5	5	5
<b><u>Total Points</u></b>	100	95	85	65	70
Price Proposal	50	25	40	25	25
Evaluator 1	<b>Total Points</b>	120	125	90	95

<u>Evaluation Criteria</u>	<u>Total Possible Points</u>	Benchmark	DSI	PTS	Ricoh USA
Printer/Copier Speed and function	20	15	20	20	20
All ink and toner cartridges and additional required replaceable components are included in the standard lease agreement	15	15	15	15	15
Service visits are included in the standard lease agreement at no extra cost.	10	10	10	10	5
Replacement equipment or parts, substitution equipment, add on, trade ups, etc. are offered as part of a standard lease agreement with no additional cost.	15	15	15	10	15
Training of APS staff for trouble shooting and minor repairs of equipment	15	15	15	8	15
Additional components listed	15	15	5	5	5
Extended Warranty (beyond the manufactures warranty on products and services) Min 1 year	10	10	8	10	10
<b><u>Total Points</u></b>	100	100	93	78	90
Price Proposal	50	25	40	25	20
Evaluator 2	Total Points	125	133	103	110

<u>Evaluation Criteria</u>	<u>Total Possible Points</u>	Benchmark	DSI	PTS	Ricoh USA
Printer/Copier Speed and function	20	15	15	12	12
All ink and toner cartridges and additional required replaceable components are included in the standard lease agreement	15	15	15	15	15
Service visits are included in the standard lease agreement at no extra cost.	10	10	10	10	7
Replacement equipment or parts, substitution equipment, add on, trade ups, etc. are offered as part of a standard lease agreement with no additional cost.	15	15	15	10	15
Training of APS staff for trouble shooting and minor repairs of equipment	15	15	15	10	13
Additional components listed	15	15	15	5	15
Extended Warranty (beyond the manufactures warranty on products and services) Min 1 year	10	10	10	10	10
<b><u>Total Points</u></b>	100	100	100	72	92
Price Proposal	50	25	50	30	35
Evaluator 3	Total Points	125	150	102	127

	Benchmark	DSI	PTS	Ricoh USA
Evaluator 1	120	125	90	95
Evaluator 2	125	133	103	110
Evaluator 3	125	150	102	127
Evaluator 4	0	0	0	0
Elvauator 5	0	0	0	0
Total Points	370	408	295	332